

## ORIAC Solutions Ltd – Company Profile

**ORIAC Solutions Ltd** is the UK's leading TIA specialist and is recognised throughout the worldwide TIA Community as a primary source of expertise for TIA projects. ORIAC also has partnerships with Salesforce.com, DocuSign and Oracle.

ORIAC consultants bring unrivalled levels of TIA experience to customer projects and ensure that development complies with TIA standards and best practices.

The importance of deploying highly skilled TIA experts on any TIA project cannot be overstated. There is a massive difference in the contribution that can be made by a consultant with experience of 5, 10 or more successful TIA implementations compared with consultants who have been involved in one or two projects.

ORIAC consultants regularly work as part of TIA implementation teams from global system integrators to complement existing TIA knowledge and to provide key specialist skills where required. Deploying ORIAC consultants in architectural, design, interface, performance management, data migration and problem solving roles and fulfilling less demanding roles with lower cost onshore and offshore resources working under the guidance of their highly skilled colleagues creates an extremely effective deployment team.

Our consultants are regularly deployed to lead complete implementations and to participate in customer-lead projects. We have over 120 years' cumulative TIA experience in our core team covering all the major insurance markets: Direct, Creditor, Affinity and Broker with products including General (Motor & Household) Travel, Commercial, Creditor, Agricultural and Life. With involvement in 26+ TIA implementations, ORIAC resources will bring real benefits to your TIA project.

In addition to core TIA skills, we can provide specialist TIA DBA resources, Oracle database performance and tuning experts and have extensive insurance industry experience. We bring a number of implementation and testing tools to projects that maximise efficiency and ensure a well-structured deployment in keeping with TIA best practice. Our automated test tool can extract data from one environment (e.g. Production) and can make the data anonymous for data protection compliance. The data can then be loaded into another environment where it can run pre-defined tests (e.g. create policies, renew, bill, etc.) and report on the status of the tests. This is great not just for general testing but is also an extremely valuable regression testing tool. With this tool, in a few minutes, you can run a test cycle spanning several years, capture the results and if anything has failed you can roll the whole test back in order to address the issue.

We have been involved in several projects to create web clients for TIA and have developed a number of web services that complement and enhance TIA's SOA capability. We have also developed a number of complementary products and services including a business process management product that automates TIA processes, a data migration framework and data interchange proof-of-concept to transfer information between TIA and the Salesforce CRM platform.

**Founded in 2006** by a group of TIA experts, ORIAC has a core of 10 TIA specialists who are employees and/or shareholders. Beyond this we have a network of 20+ TIA consultants that regularly work with us on TIA projects and partnership agreements with other flagship TIA Partners. This model allows us to deploy teams to support very large TIA implementations when required.

We are currently working on three TIA projects in the UK, have had involvement with practically all British based TIA projects and our consultants have been involved in major TIA implementations in Scandinavia, Western and Central Europe, South Africa and Australia.

We have been involved in several data migration projects. The most recent involved the creation of 750 million rows of data in TIA. ORIAC leveraged its existing migration framework and tools to provide a reusable system that completed this migration (transform, load and rebuild indexes and compute statistics) with a run time of 4 hours.

**Recent Business Challenges That Our Customers have addressed with ORIAC support:**

- Consolidate multiple businesses into a cohesive unit
- Support customers with multiple policies
- Create a platform to engender business growth and agility
- Migrate data from multiple platforms to a new TIA system
- Support for insurance aggregators and white label systems
- Support for single rating engine
- Rapid implementations for new vehicle manufacturer clients and integration into the vehicle manufacturer's systems
- Fully branded and web enabled customer and dealer experience

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**120 Years' Cumulative  
TIA Experience**

**26+ Successful TIA  
Implementations**